

Pytania specjalnościowe: Kierunek MANAGEMENT

1. Describe concept of the tax system.
2. Characterize income taxes. Give examples of exclusions from deductible expenses.
3. Discuss the principles of value added tax/
4. Explain meaningful factors influencing effective organizational communications.
5. Describe social skills significant in managers work.
6. Describe phenomena in the work place such as commitment , job satisfaction and organizational pathologies.
7. Explain mechanisms of participation in the organization such as fear, calculation and loyalty and present their influence on employees effectiveness.
8. Provide definitions of: logistics, logistics management, supply chain management and evaluate the differences between them.
9. Mention the main logistics subsystems and describe them briefly.
10. Describe logistics infrastructure.
11. Describe definition of strategic management, Specific tasks of strategic management or model of process strategic management.
12. Describes classification of strategies.
13. What is the median and which cases can we use it in?
14. How do you investigate the relationship between two measurable variables? Give some examples.
15. The structure and functionality of the system layers SmartGrid
16. Taxonomy (terminology, classification, functions) energy prosumers.
17. The role, tasks of the Units of Local Government and economic organizations in the management of final value energy.
18. Characterize business financing sources.
19. Characterize the concept of risk and give its types.
20. List and discuss the criteria for the classification of costs.
21. Characterize the nature of full costing and variable. Describe multistage nature of cost accounting.
22. What is the budgeting process in the enterprise? Provide stages of budgeting and discuss the basic types of budgets.
23. Describe concepts of "target costing" and "kaizen costing".
24. Explain of idea, aims and areas of territorial marketing.

25. Explain of rules and procedures of marketing management in local governments.
26. Explain effective processes of communication between local governments and groups of their customers.
27. Describe Quality Tools and Techniques
28. What is Quality Control and Quality Control Charts?
29. Description of DMAIC.
30. Characterize the subjects and objects of civil law relations.
31. Evaluate impact of the application of the legal situation of individuals.
32. Interpret the provisions of the civil law, as interpreted by the Supreme Court.
33. Characterize the source of obligations.
34. Describe ideas of classic and modern management concepts.
35. Describe ideas of structural concepts of management (process-oriented)
36. Describe management concepts focused on quality, time, expertise and client.
37. Describe the contribution of individual modes of transport in the European Union, along with the impact on the environment.
38. Characterize the European Union's transport policy.
39. Identify and apply basic negotiating tactics.
40. Identify causes of organizational conflict.